

TST Group Holding Ltd.

**TST Group -KY(4439)
2020.11.12**



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TST Group Holding Ltd.

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Company information



- Year of establishment : 1995
- Capital : TWD 315 million
- Chairman/CEO/COO :
LIN CHIN MAO/LIN CHING WEI/
HUNG KSIANG MING
- Main products : Sports and leisure cotton blended knitted fabric
- Place of operation : Hong Kong 、 China 、
Cambodia 、 Vietnam
- Group employee : 1,072

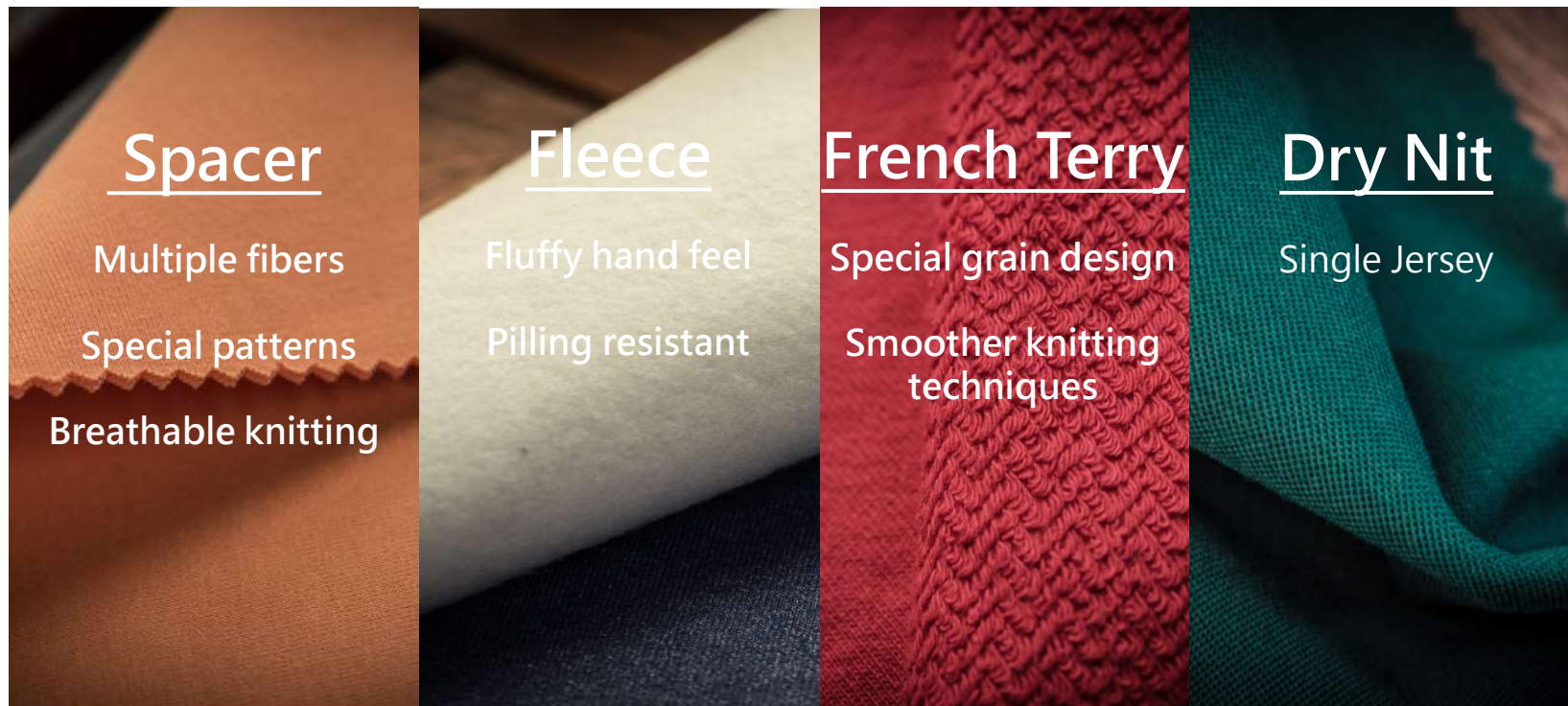


Global Strategy



Main products

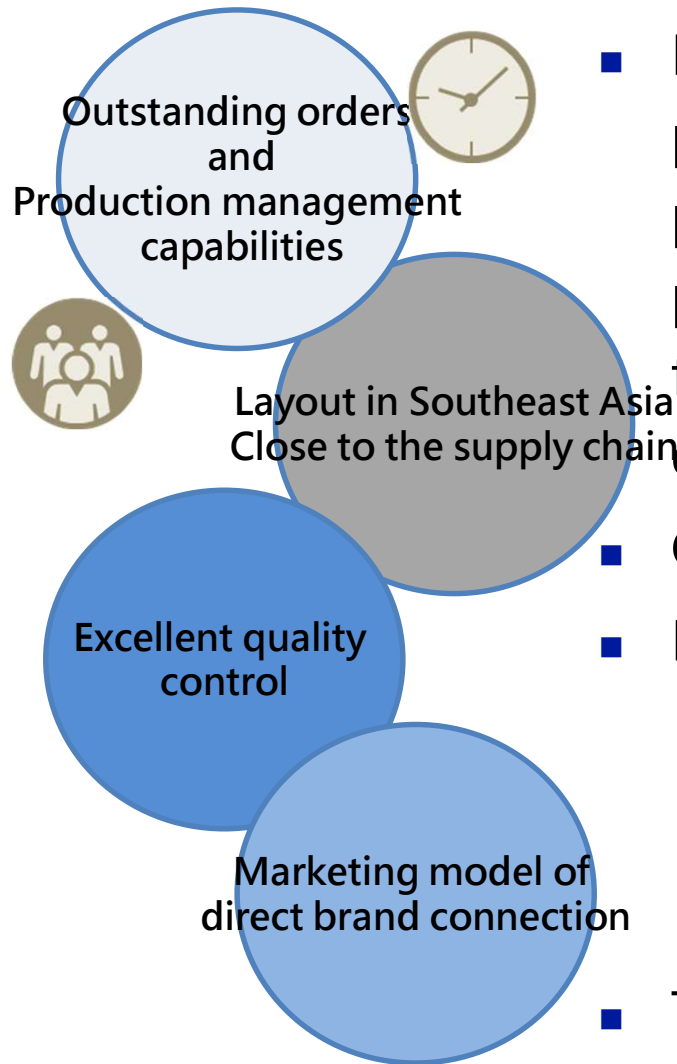
- High-quality cotton and cotton blend knited sports and leisure fabrics



Business partner



Competitive advantages



- Flexible order distribution capacity: two production bases, mainland certified long-term partners and Cambodian own factory, providing advantages such as production flexibility, rapid delivery and product diversification

- Cambodia's only largest knitted fabric supplier

- Brand awarded self-test certification



- Take orders and discuss prices directly with the brand

Company value

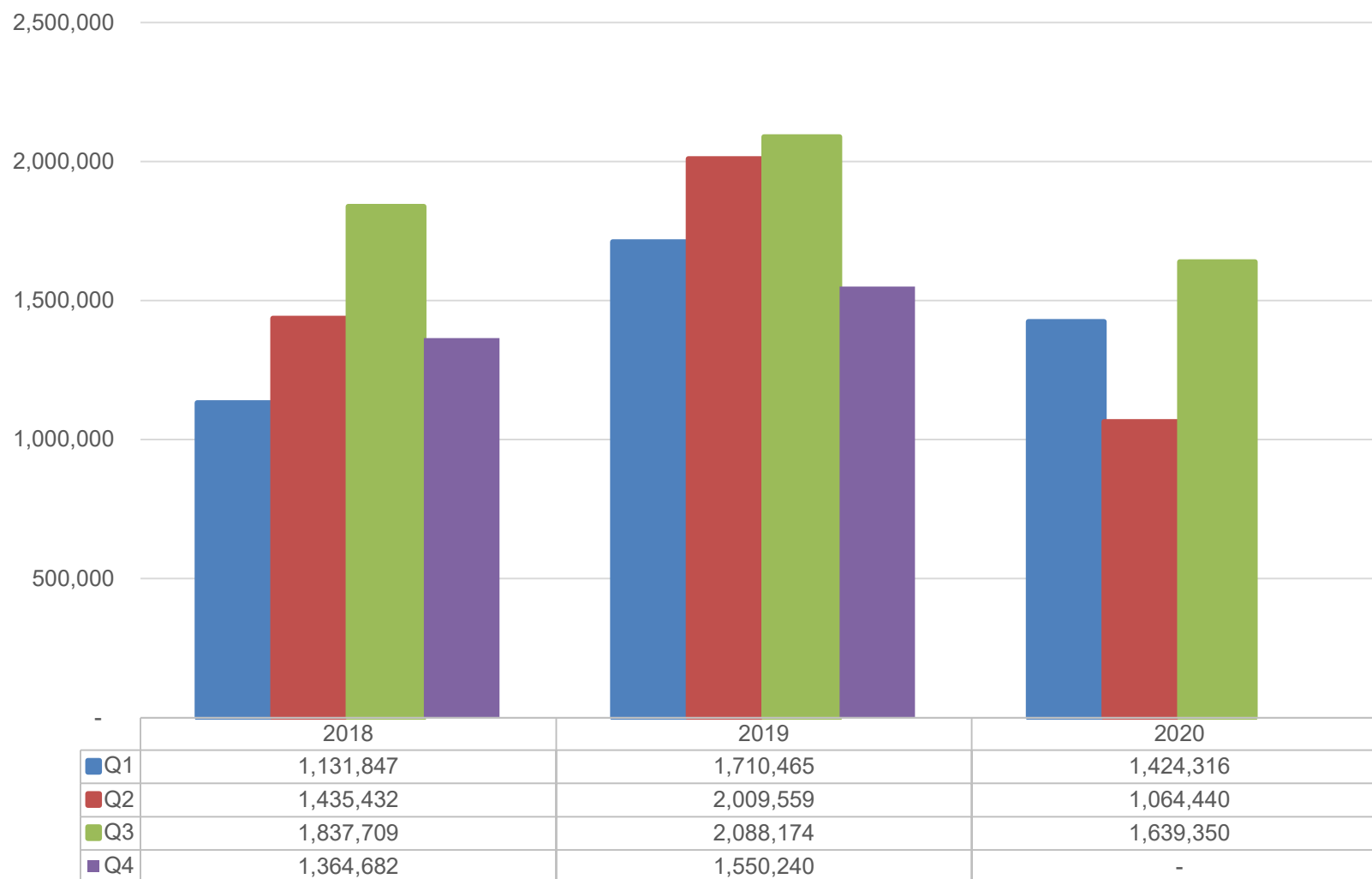
- International customers with brand value : International famous brand ,adidas, NIKE , PUMA, GAP , LI NING etc.
- Steady business : For the past three years (2017 to 2019), TST Group has a stable profitability, and during this period, the profitability is a share capital
- Stable dividend payout rate: TST Group promises to return profits to shareholders, this year's payout rate is about 60% faster



Financial Overview-Sales

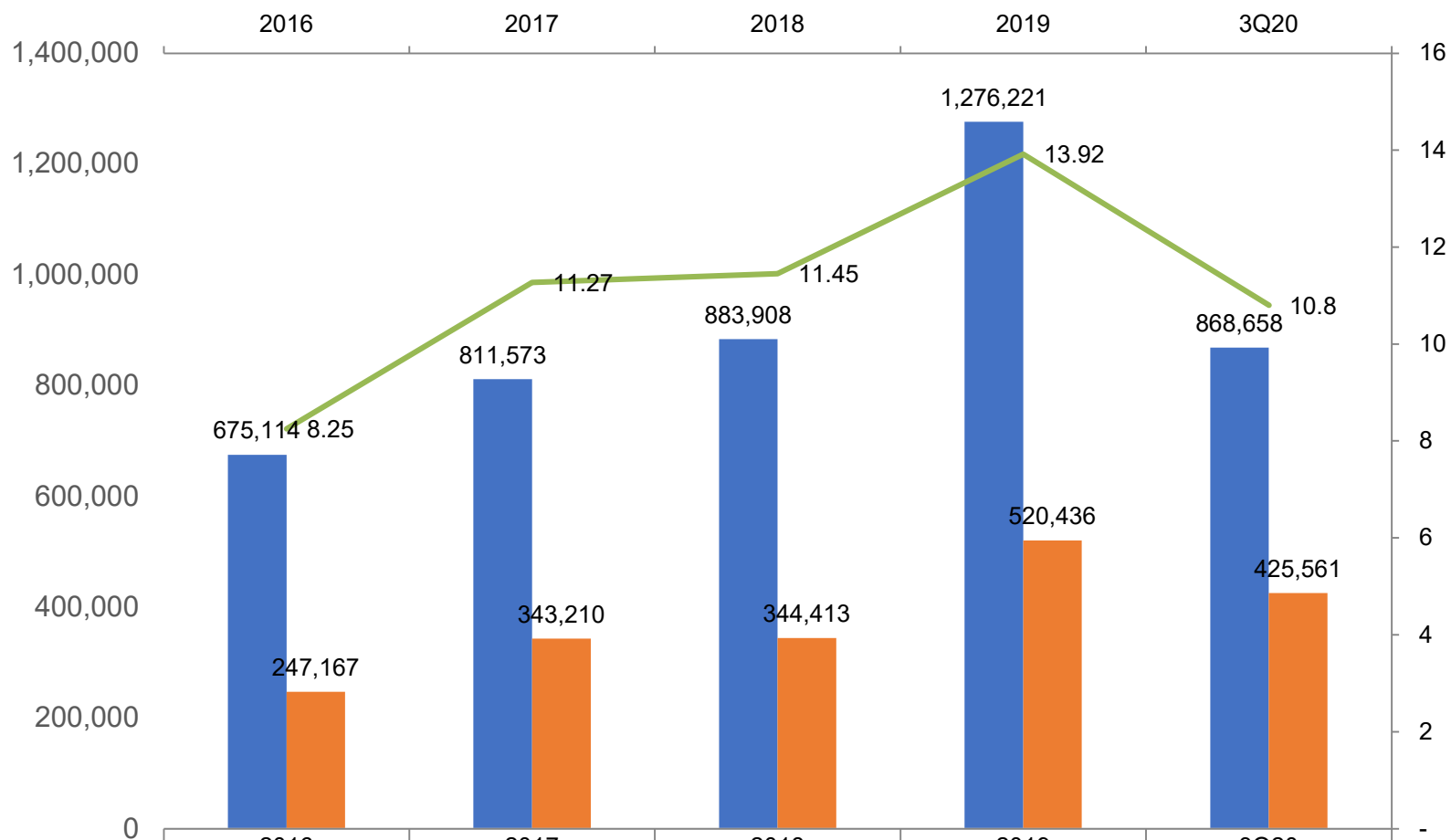


NT\$ Thousand



Financial Overview

NT\$ Thousand

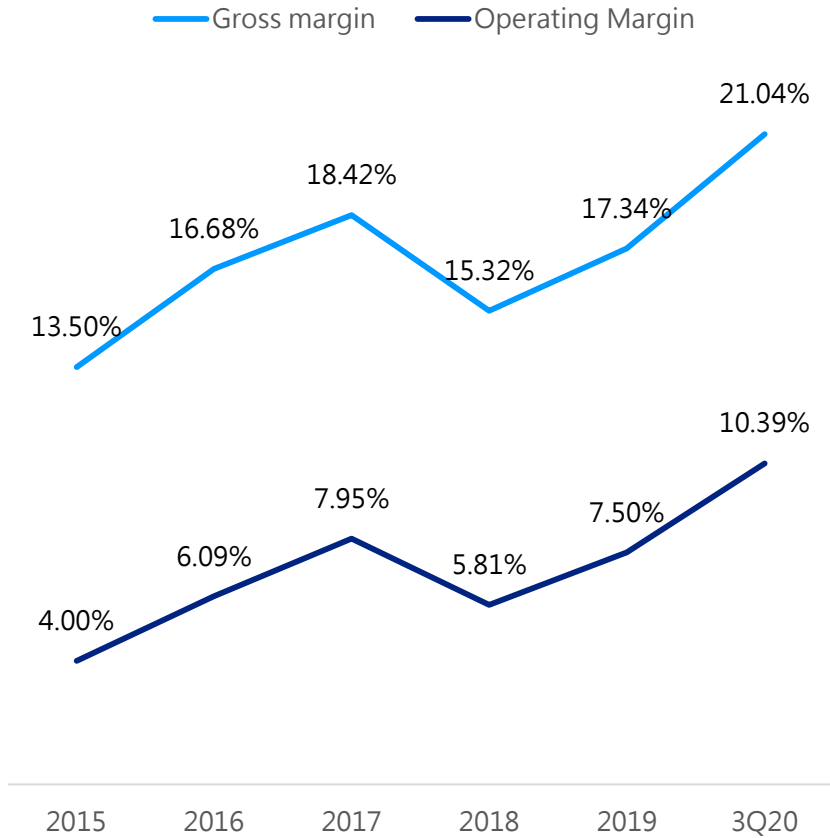


	2016	2017	2018	2019	3Q20
Net Operating Margin	675,114	811,573	883,908	1,276,221	868,658
Profit Before Income Tax	247,167	343,210	344,413	520,436	425,561
EPS	8.25	11.27	11.45	13.92	10.8

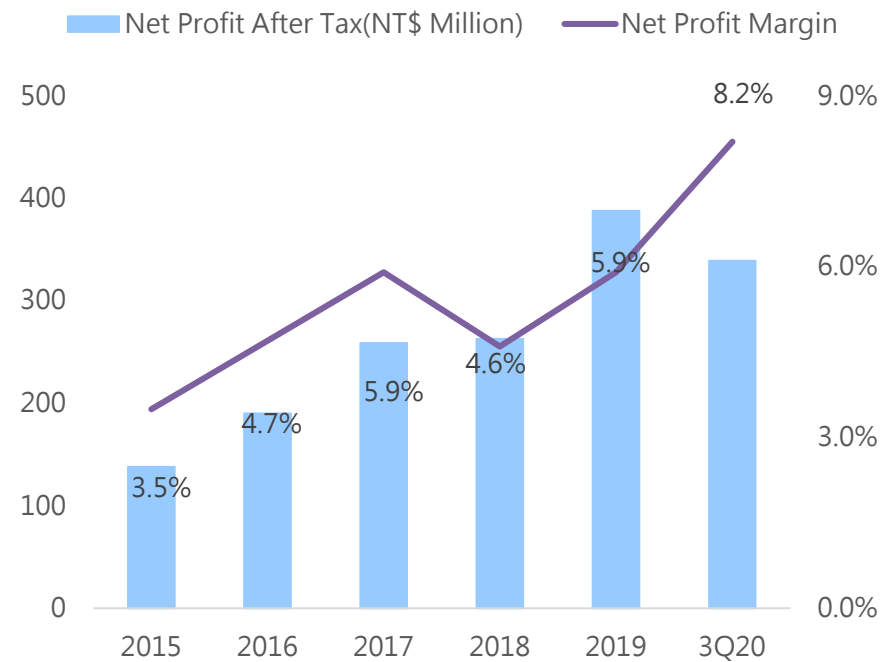
Financial Overview



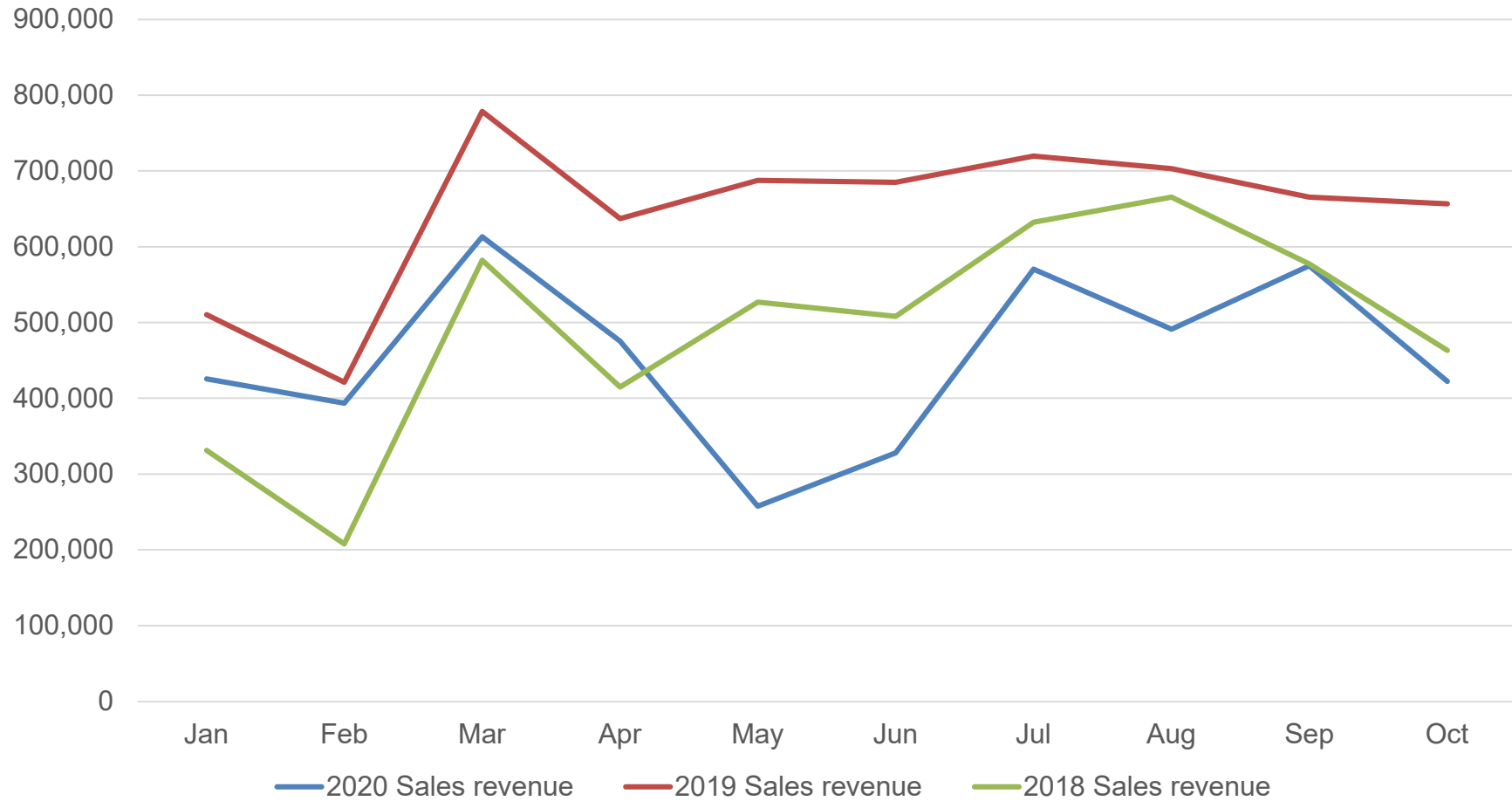
Gross margin&Operating Margin



Net Profit After Tax&Net Profit Margin



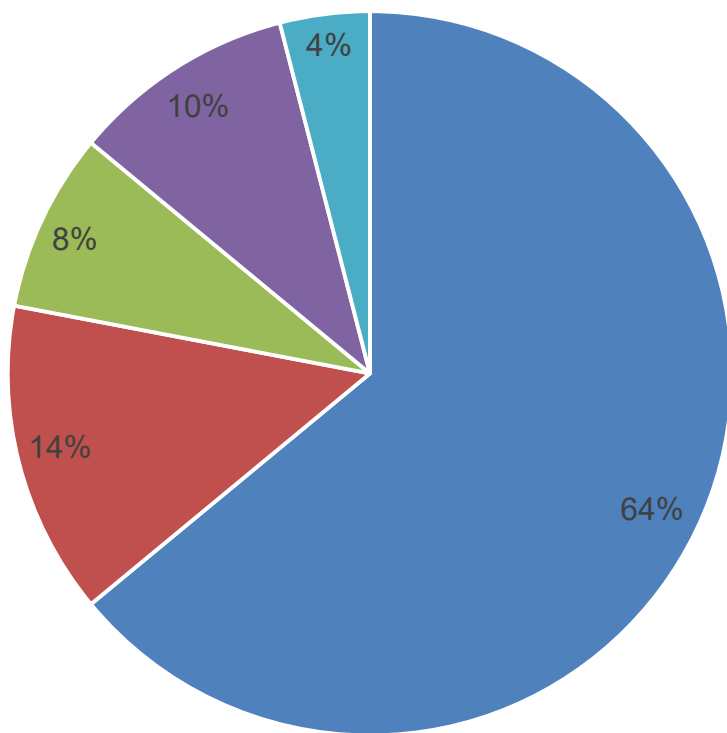
Financial Overview



Financial Overview

2019

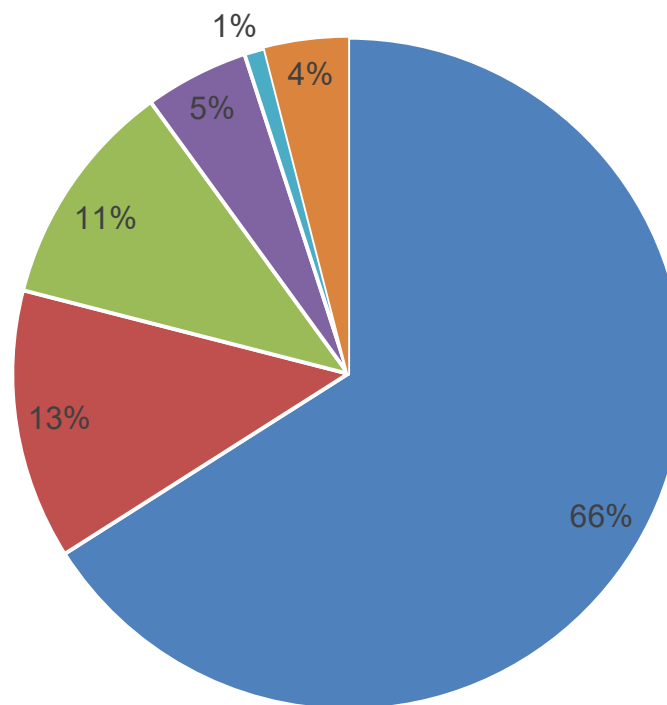
Sales (%)



■ ADIDAS ■ GAP ■ PUMA ■ LI NING ■ OTHERS

3Q20

Sales (%)



■ ADIDAS ■ GAP ■ PUMA
■ LI NING ■ NIKE ■ OTHERS

Financial Overview



NT\$ Thousand	3Q20	3Q19	YOY	
	AMOUNT	AMOUNT	Difference	%
Sales revenue	4,128,106	5,808,198	(1,680,092)	(28.93)
Operating costs	(3,259,448)	(4,794,012)	1,534,564	(32.01)
Net operating margin	868,658	1,014,186	(145,528)	(14.35)
Operating expenses				
Selling expenses	(104,358)	(130,261)	25,903	(19.89)
General and administrative expenses	(321,124)	(390,542)	69,418	(17.77)
Research and development expenses	(12,807)	(13,756)	949	(6.90)
Impairment loss (impairment gain and reversal of impairment loss) determined in accordance with IFRS 9	(1,469)	3,481	(4,950)	(142.20)
Total operating expenses	(439,758)	(531,078)	91,320	(17.20)
Operating profit	428,900	483,108	(54,208)	(11.22)
Non-operating income and expenses				
Other income	23,164	12,262	10,902	88.91
Other gains and losses	(20,479)	2,298	(22,777)	(991.17)
Finance costs	(6,024)	(20,856)	14,832	(71.12)
Total non-operating income and expenses	(3,339)	(6,296)	2,957	(46.97)
Profit before income tax	425,561	476,812	(51,251)	(10.75)
Income tax (expense) benefit	(86,260)	(114,676)	28,416	(24.78)
Profit for the year	339,301	362,136	(22,835)	(6.31)
EPS	10.80	13.20	(2.40)	(18.18)



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YOUR ATTENTION